



Qian Hu Corporation Limited

1H FY2006 Results Briefing

17 July 2006



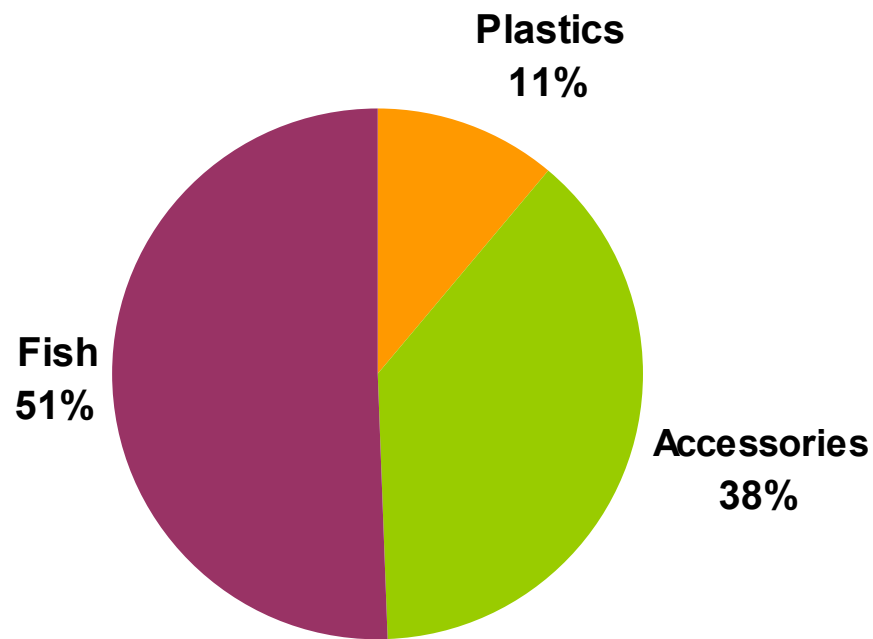
Financial Highlights



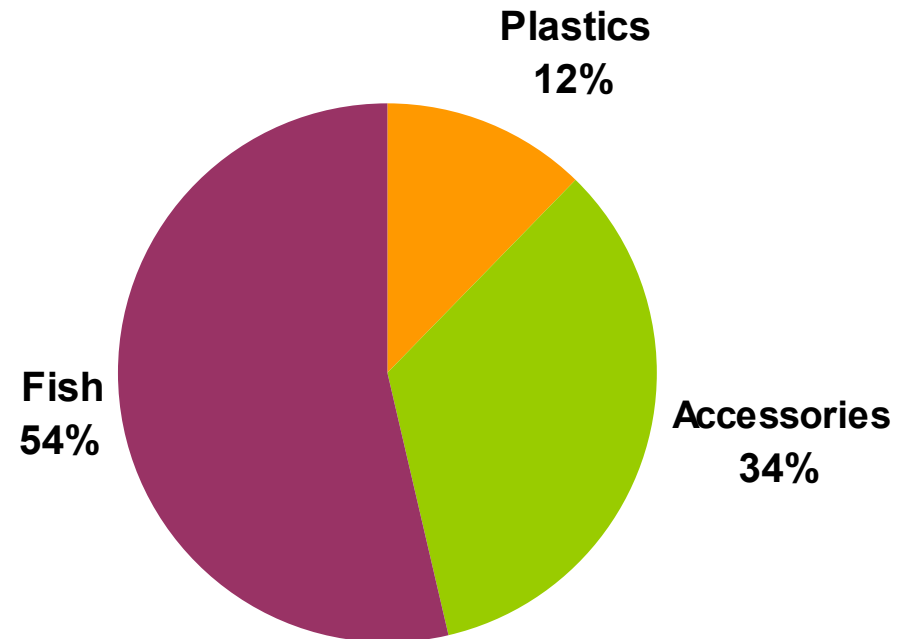
	1H06 (S\$m)	1H05 (S\$m)	Growth (%)	2Q06 (S\$m)	2Q05 (S\$m)	Growth (%)
Revenue	36.4	32.0	↑13.9	18.3	15.6	↑ 16.9
EBITDA	4.2	2.7	↑ 53.4	2.3	1.3	↑ 73.4
Net Profit	1.1	1.0	↑17.4	0.6	0.5	↑23.8
Earnings per share (fully diluted)	0.87 cents	0.74 cents		0.47 cents	0.37 cents	
Return on equity	2.4%	2.2%				
Net Assets backing per share	36.27 cents	34.14 cents				

Turnover by Activities

6 months ended 30 June



1H2005

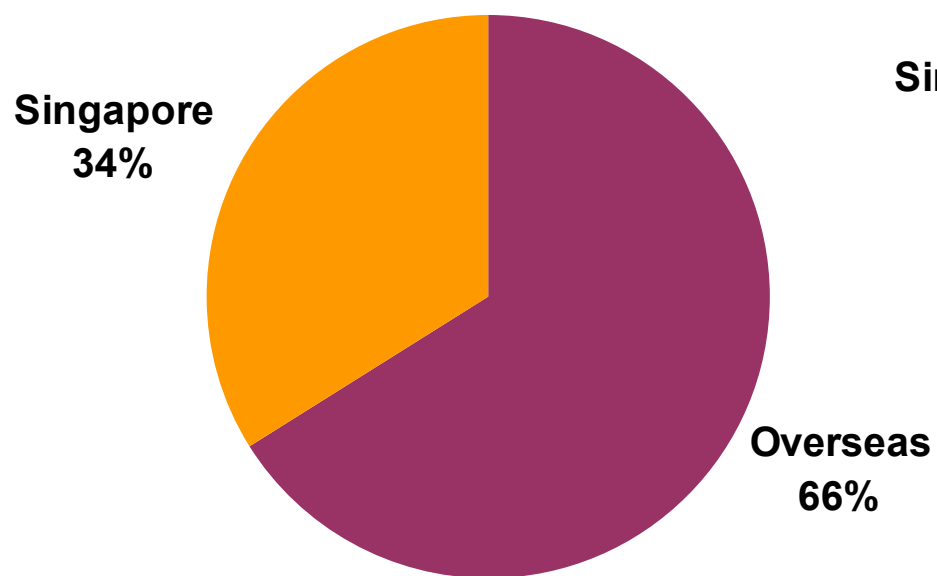


1H2006

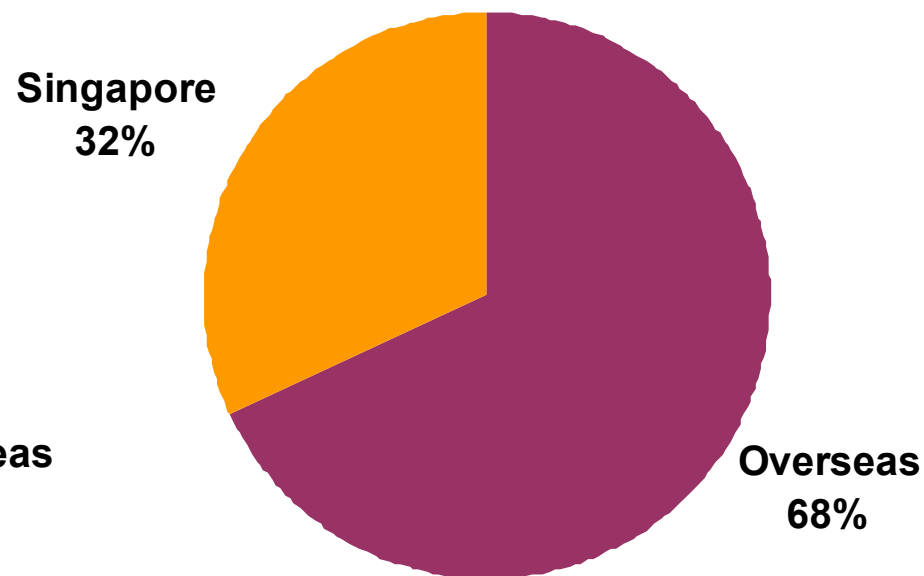


Turnover by Regions

6 months ended 30 June



1H2005

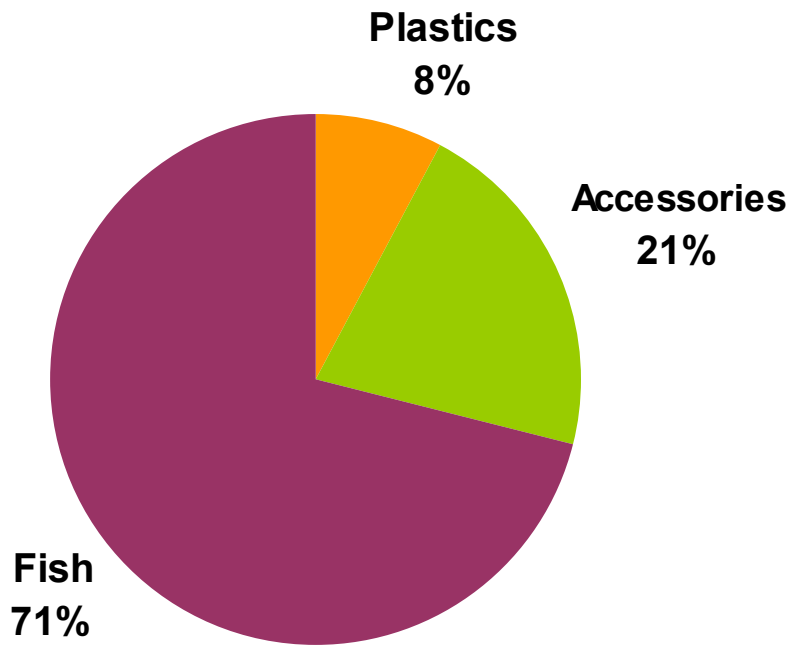


1H2006

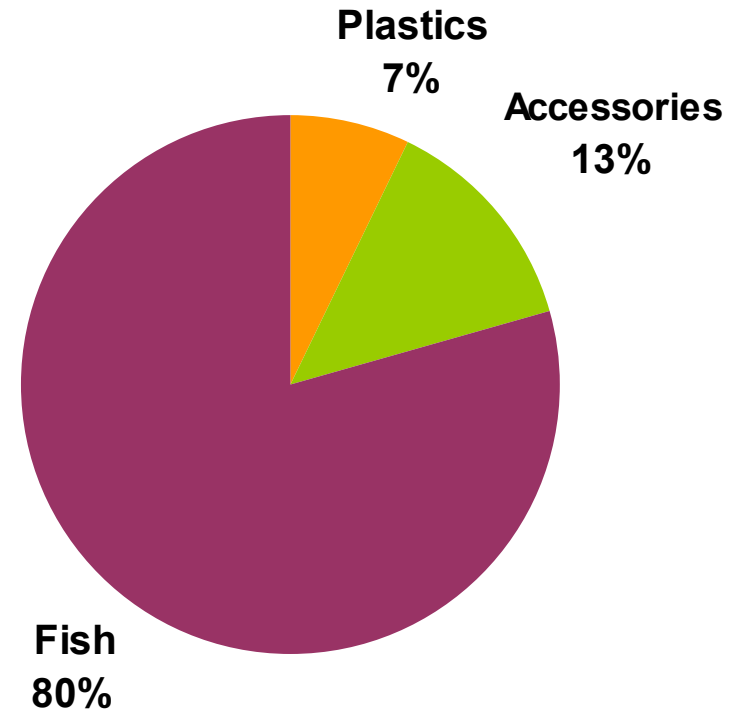


Profit by Activities

6 months ended 30 June



1H2005



1H2006

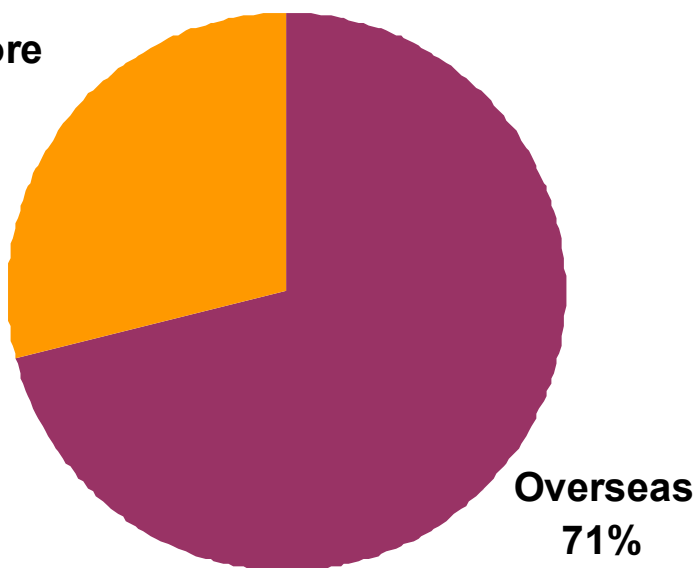


Profit by Regions

6 months ended 30 June

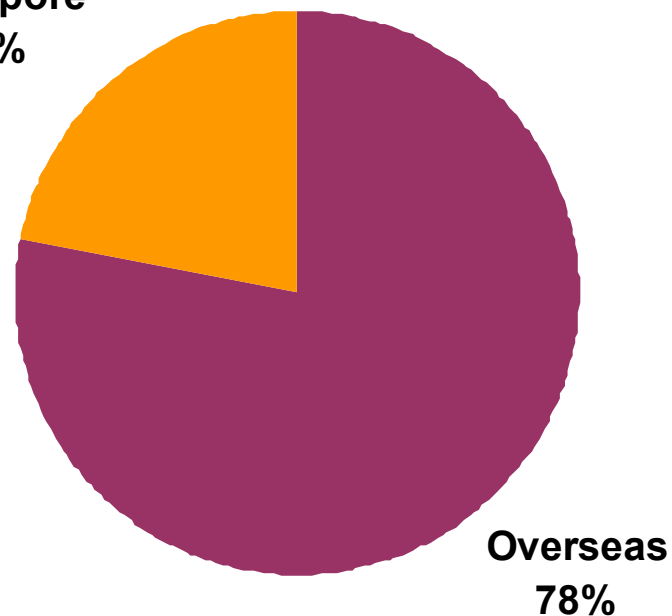


Singapore
29%



1H2005

Singapore
22%



1H2006





Q2'06 vs Q1'06

	Q2 / 2006 (S\$m)	Q1 / 2006 (S\$m)	Growth (%)
Turnover	18.3	18.1	↑ 0.8
Net Profit	0.6	0.5	↑ 14.0



Balance Sheet Highlight



	30/06/06 (S\$m)	31/12/05 (S\$m)
Total Assets	73.1	68.4
Total Liabilities	26.4	22.7
Total Shareholder's Equity	46.7	45.7





Cash Flow Statement

	1H2006 (S\$m)	1H2005 (S\$m)
Cash generated from operating activities	4.1	1.6
Cash used in investing activities	(2.9)	(0.7)
Cash used in financing activities	(0.7)	(1.3)
Net increase (decrease) in cash and equivalents	0.5	(0.4)
Cash and cash equivalent at end of period	4.9	3.8



Key Indicators

	30/06/06	31/12/05
Inventory Turnover	183 days	187 days
Trade Debtors Turnover	74 days	79 days
Debt Equity Ratio	0.56	0.50



Business Updates



Ornamental Fish



	2Q06 (S\$m)	2Q05 (S\$m)	Growth (%)	1H06 (S\$m)	1H05 (S\$m)	Growth (%)
Revenue	9.8	7.8	↑ 25.1	19.5	16.1	↑ 20.6
Operating Profit	1.5	0.5	↑ 214.4	2.9	1.5	↑ 91.7

- More fish exported through Singapore, Thailand and Malaysia
- Better margins from Dragon Fish sales
- Continues to be an important core business





Accessories/Retail Chain Stores

	2Q06 (S\$m)	2Q05 (S\$m)	Growth (%)	1H06 (S\$m)	1H05 (S\$m)	Growth (%)
Revenue	6.1	6.07	↑ 0.8	12.5	12.3	↑ 1.6
Operating Profit	0.4	0.4	↑ 0.3	0.5	0.4	↑ 7.8

- Contributions from retail chain store improved – more to be set up in Malaysia
- Demand from domestic & overseas markets stabilised
- Plan to increase export of our “Ocean Free” brand of accessories to more countries
- Guangzhou factory expanded to meet increasing demand from Group’s network and OEM customers



Plastics



	2Q06 (S\$m)	2Q05 (S\$m)	Growth (%)	1H06 (S\$m)	1H05 (S\$m)	Growth (%)
Revenue	2.4	1.8	↑ 36.1	4.4	3.5	↑ 26.1
Operating Profit	0.2	0.09	↑ 70.0	0.3	0.2	↑ 62.3

- Strong growth due to expanded product range and enlarged customer base
- Generates healthy cash flow
- Able to pass higher resin prices to customers



Future Growth



- Increase the export of ornamental fish & aquarium accessories
- Continuous growth of our breeding and sales of Dragon Fish
- Expansion of distribution capabilities from owning the business to owning the customers
- Enhance efficiency and ability in the manufacturing of accessories products



Achievements



- Bagged the top spot in the Business Times' Corporate Transparency Index (CTI) for 2006
- One of the award winners in the "ZDNet Asia Smart50" with Special Mention for efforts in our IT initiative "FISH"
- Awarded the People Developer Standard for our best practices in Human Resource management



Q&A

